

All the bidders who have participated in T. No.1.2/APMSIDC/2026-27, Dt:20.07.2026. (Bids opened on Dt:14.08.2026) for Selection of Agency for Operation and Management of Sanjeevani - Statewide Integrated Digital Care Coordination and Healthcare Delivery System in Andhra Pradesh (e- Procurement)., are hereby requested to send their clarifications, if any, regarding the remarks of Preliminary Technical Evaluation Report which is placed in website <https://apmsidc.ap.nic.in>. on or before 05.00 PM, Dt: 21.08.2026.

Mail ID: aphmhidc@gmail.com.

Sd/-
Executive Director
APMSIDC

Date: 18.08.2026.

Mangalagiri, Guntur

As per the above Qualification Criteria, the tender documents (on-line documents submitted by the participated firm) are evaluated and the details are as follows,

ANNEXURE - I				
Evaluation of Pre-qualification criteria for Selection of Agency for Operation and Management of Sanjeevani - Statewide Integrated Digital Care Coordination and Healthcare Delivery System (Project Sanjeevani) in Andhra Pradesh for Department of Health, Medical & Family Welfare (HM&FW), Govt of AP.				
Ref. No: T. No.1.2/APMSIDC/2026-27, Dt:20.07.2026, Tender Id: 966079				
Pre-Qualifying Requirements				
Sl. No	Parameter	Evidence Required	M/s Railtel Corporation of India Ltd.,	M/s TATA Medical & Diagnostics Ltd.,
1	Bid Processing Fee 59,000/- (Rupees Fifty Nine Thousand only) as per RFP	Online payment	Complied Online Payment Pg No: 15	Complied Online Payment Pg No: 48
2	Proof of Bid Security (EMD) - Rs.2,00,00,000/- (Rupees Two Crore Only) in the form of DD/BG as per RFP	In the form of Bank Guarantee or online payment through AP eProcurement Portal. Appendix -1 Form 13	Complied Pg. No: 3 BG/DD No: BBGI01002600044 BG/DD Date:12-August-2026 Bank: RBL Bank Amount Rs.: 2,00,00,000	Complied Pg. No: 45 BG/DD No: Online Payment - INF/NEFT/IN42622456834303/ICIC0000104/EM BG/DD Date:12-August-2026 Bank: ICICI Amount Rs.: 2,00,00,000

3	The Bidder should be an Indian firm. The Bidder should be registered under the Companies Act 2013 in India or a Limited Liability Partnership Firm under Limited Liability Partnership Firm Act 2008 at the time of the bidding. The Bidder should have a registered number of, GST, Income Tax / Pan number. The Bidder should be in operation in India for a period of at least 3 years as on publication of this tender. In case of JV, all members shall meet this criterion	A) Copy of certification of incorporation issued by competent authority / Registration Certificate B) Copy of PAN card C) Copy of GST registration D) ESI & EPF registration as per Labour Laws.	Complied Pg. No: 27 - 42	Complied Pg. No: 1 - 6
4	The Bidder / Consortium shall have an average turnover of at least INR 100 crores in last 3 Financial Years (FY 2023-24, FY 2024-25, and FY 2025-26).In case of JV / Consortium, the lead member shall have avg turnover of at least 50% in last 3 financial year.The Net worth shall be positive. In case of JV/ Consortium, both Bidder Net worth shall be positive, and Bidders shall be profit-making in last three (3) financial years (i.e., FY 2023-24, FY 2024-25, andFY 2025-26)In case the bidder is a 100% subsidiary of a company, the Annual Turnover and Net worth of their Parent / Holding company shall be admissible for eligibility.	<u>For Annual Turnover:</u>A) Copy of audited Balance Sheet, audited Profit & Loss statements for each of the last 3 financial years.B) Copy of Certificate from the statutory auditor / Chartered Accountant (CA) clearly specifying the annual turnover for each of the last 3 financial years, i.e., FY 2023-24, FY 2024-25, and FY 2025-26<u>Appendix - 1 Form 7For Positive net worth:</u>a) Certificate from the Statutory Auditor on net worth (i.e., FY 2023-24, FY 2024-25, and FY 2025-26)Bidder	Complied Pg. No: 49-62Avg. Annual turnover: Rs. 3440.93 CrTotal net worth: Rs. 2261.61 Cr (Pg No 61)FY 2023-24 – Rs. 2567.82 CrFY 2024-25 – Rs. 3477.50 CrFY 2025-26 – Rs. 4277.48 Cr	CompliedPg. No: 19Avg. Annual turnover: Rs. 5,66,682.12 Cr (Bidder has submitted the audited balance sheet and P&L statement of Tata Sons Pvt Limited since Tata MD is a 100% subsidiary of Tata Sons)Total net worth: Rs. 3,51,131.34 Cr (Pg No 19)FY 2023-24 – Rs. 4,67,646.51 CrFY 2024-25 – Rs. 5,83,076.76 CrFY 2025-26 – Rs. 6,49,326.09 Cr

		using Parent company financial shall submit the certificate of Parent company		
5	Bidders Experience Format 1. Experience in Implementation of Public Digital Platforms in last three (3) financial years. 2. Delivering Care to citizens for various Health Programs - Experience in implementation of health systems transformation initiative in the last three (3) financial years. The bidder must have demonstrable experience in implementing technology-enabled healthcare projects across various healthcare facilities, service delivery of national health programs (RCH, NCD, Mental health, Etc.). 3. Experience in healthcare service delivery - The bidder should demonstrate relevant experience in the design, implementation, and maintenance of digital health	The bidder shall submit: In case of Completed project –i) Copy of work order/ LOI/ LOA / Contract copy clearly specifying start date, project value, and ii) Completion Certificates from end client mentioning the functionalities implemented. In case of ongoing projects –i) Copy of Work order/LOI/LOA (work order date) received from client minimum 6 months prior to bid submission of this RFP date. Appendix -1 Form 10	Pg No.: 871 - 940 Shortfall: The Bidder shall submit a certificate from the End Client confirming that the Bidder has provided services to a minimum of 50,000 unique patients during the relevant project period. Shortfall: The Bidder shall submit a certificate from the End Client confirming its experience in providing Visit Management, Referral Tracking, Virtual Care Coordination, and Scheduling services, along with the number of unique citizens served by the Bidder under such services.	Pg No: 149 - 155 Shortfall: The Bidder shall submit a certificate from the End Client confirming that the Bidder has provided services to a minimum of 50,000 unique patients during the relevant project period. Shortfall: The Bidder shall submit a certificate from the End Client confirming its experience in providing Visit Management, Referral Tracking, Virtual Care Coordination, and Scheduling services, along with the number of unique citizens served by the Bidder under such services.

	platforms at scale, particularly in rural, underserved, or resource-constrained settingsin collaboration with public health authorities, including capacity building of healthcare personnel across all levels.4. Experience in visit Management and Referral tracking- The bidder must have experience in visit management and referral tracking, virtual coordination and scheduling.			
6	<u>Human Resource</u>The bidder must have manpower strength of 100 people, out of which 50 people are required to be healthcare or technology professionals (Medical doctors, health workers, and Product and Technology professionals).Note: In case of JV / Consortium, the condition is required to be mandatorily fulfilled by at least 1 member of the JV/Consortium.	Certificate from HR head confirming compliance.	CompliedPg. No: 609-612	Non-compliedThe Bidders should submit a certificate from the HR Head confirming that the Bidder has a minimum manpower strength of 100 employees, of whom at least 50 employees shall be Healthcare or Technology professionals, including Medical Doctors, Healthcare Professionals/Health Workers, Product Professionals, and Technology Professionals.The certificate shall also provide a designation-wise breakup of the above employees, clearly indicating the number of personnel under each category.

7	<u>Mandatory Undertaking</u> The bidder, all JV members should:A. have not been blacklisted by Central Government / Any State Government / Urban Local Body (ULB) / Smart City (SPV) / Supreme Court of India / Any government / PSU in India as on the date of bid submission.B. Not be insolvent, in receivership, bankrupt or being wound up, not have its affairs administered by a court or a judicial officer, not have its business activities suspended and must not be the subject of legal proceedings for any of the foregoing reasons.C. Not have their directors and officers convicted of any criminal offence related to their professional conduct or the making of false statements or misrepresentations as to their qualifications to enter into a procurement contract within a period of three years preceding the commencement of the procurement process, or not have been otherwise disqualified.	Self-declaration by the Bidder duly signed and stamped by the authorized signatory in format described in RFP. Appendix - 1 Form 5To be Submitted by all member JV / Consortium.	CompliedPg. No: 45	CompliedPg. No: 15-16
8	<u>Self-Certification:</u> The bidder which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with Competent Authority as per OM No. 6/18/2019-PPD dated 23rd July 2020 issued by Department of Expenditure, GoI and order of Public procurement no F.7/10/20121-PDD(1), date 23.02.2023 issued by	Self-certification from bidder on Non-Judicial stamp of Rs. 100/- in the prescribed format Appendix –I: Form 6, separately.	CompliedPg. No: 47-48	CompliedPg. No: 17-18

	Procurement Policy Division, Department of Expenditure, Ministry of Finance, GoI shall be applicable for this RFP.			
9	No Barring Certificate: Any entity which has been barred, by the Central Government/ any State Government / Municipal Bodies, or any entity controlled by these, from participating in any project (BOT or otherwise), and the bar subsists as on the date of Bid, would not be eligible to submit Bid, either individually or as member of a Consortium	Undertaking by the authorized signatory as well as all member of consortium as per the form mentioned in Appendix - I: Form-5	CompliedPg. No: 45	CompliedPg. No: 15-16
10	Integrity Pact; Duly signed Integrity Pact as per Appendix I - Annexure-I	The Bidder must submit duly signed Integrity Pact as per Appendix -I: Annexure-I along with its proposal.	Pg. No: 363-367	Pg. No: 73 - 83
11	Power of attorney / board resolution to the authorized Signatory of the RFP	Appendix -1 Form 16	Pg. No: 73 and 74 Pg. No: 941-947	Pg. No: 87-88
12	Bid Covering Letter		Pg. No: 525	Pg. No. 1
13	Particulars of the Bidders	Appendix -1 Form 3	Complied Pg. No. 25	Complied Pg. No. 11-12
14	Curriculum Vitae (CV) of Project Team	Appendix -1 Form 12	Complied Pg. No: 491 – 518	Complied Pg. No. 91-134
15	Statement of Legal Capacity	Appendix -1 Form 4	Complied Pg. No. 43	Complied Pg. No. 13 and 14
16	No Deviation Certificate	Compliance to Technical Specifications as mentioned in the RFP Appendix -1 Form 8	Complied Pg. No. 63	Complied Pg. No. 35

17	Affidavit	Appendix -1 Form 9	Complied Pg. No. 65	Complied Pg. No. 37-38
18	Technical Proposal as per RFP	Appendix -1 Form 2	Complied Pg. No. 23	Complied Pg. No. 7-10
19	Description of Approach and Methodology	Appendix -1 Form 11	Complied Pg. No: 765-810	Complied Pg. No. 169-352